

	2015			2016			2017			2018			2019			2020		
All 7(A)	\$	5,830,992,400		\$	6,090,464,400		\$	6,745,875,700		\$	7,831,878,900		\$	6,288,186,100		\$	6,259,659,700	
Ethnicity																		
All Minority	\$	1,687,371,900	29%	\$	1,797,185,500	30%	\$	2,158,516,300	32%	\$	2,436,119,700	31%	\$	2,077,417,100	33%	\$	2,050,607,800	33%
AMERICAN INDIAN	\$	35,238,700	1%	\$	19,913,900	0%	\$	37,950,900	1%	\$	66,885,500	1%	\$	50,018,000	1%	\$	32,438,400	1%
ASIAN OR PACIFI	\$	1,207,964,100	21%	\$	1,327,684,000	22%	\$	1,574,651,300	23%	\$	1,711,112,900	22%	\$	1,424,754,400	23%	\$	1,461,198,600	23%
BLACK	\$	106,203,200	2%	\$	120,142,200	2%	\$	155,233,900	2%	\$	211,151,500	3%	\$	191,774,600	3%	\$	165,036,200	3%
HISPANIC	\$	337,965,900	6%	\$	329,445,400	5%	\$	390,680,200	6%	\$	446,969,800	6%	\$	410,870,100	7%	\$	391,934,600	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	817,397,100	14%	\$	810,212,000	13%	\$	949,633,800	14%	\$	1,272,454,600	16%	\$	1,122,640,300	18%	\$	1,178,364,100	19%
WHITE	\$	3,326,223,400	57%	\$	3,483,066,900	57%	\$	3,637,725,600	54%	\$	4,123,304,600	53%	\$	3,088,128,700	49%	\$	3,030,687,800	48%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	941,545,400	16%	\$	967,517,600	16%	\$	1,011,414,700	15%	\$	1,148,787,600	15%	\$	883,393,600	14%	\$	872,038,500	14%
Female Owned more than 50%	\$	743,955,400	13%	\$	856,767,600	14%	\$	989,263,800	15%	\$	1,068,045,000	14%	\$	873,871,300	14%	\$	911,523,900	15%
Male Owned	\$	4,145,491,600	71%	\$	4,266,179,200	70%	\$	4,745,197,200	70%	\$	5,615,046,300	72%	\$	4,530,921,200	72%	\$	4,476,097,300	72%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,955,440,100	47%	\$	2,861,851,200	46%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	733,286,900	12%	\$	770,098,900	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,067,544,100	17%	\$	977,818,900	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,502,658,700	24%	\$	1,632,939,900	26%
Veteran	\$	265,833,900	5%	\$	315,397,300	5%	\$	251,847,000	4%	\$	309,608,200	4%	\$	232,362,000	4%	\$	221,586,000	4%
Rural	\$	1,074,563,500	18%	\$	1,075,495,600	18%	\$	1,144,102,000	17%	\$	1,293,260,400	17%	\$	960,022,700	15%	\$	1,050,922,300	17%
Urban	\$	4,756,428,900	82%	\$	5,014,968,800	82%	\$	5,601,773,700	83%	\$	6,538,618,500	83%	\$	5,328,163,400	85%	\$	5,208,737,400	83%
Export	\$	374,711,700	6%	\$	382,347,800	6%	\$	817,858,700	12%	\$	315,284,200	4%	\$	298,560,000	5%	\$	211,770,500	3%
CAPLine	\$	133,906,100	2%	\$	85,264,900	1%	\$	60,228,800	1%	\$	86,524,500	1%	\$	80,790,900	1%	\$	62,615,500	1%
PLP	\$	3,585,700,000	61%	\$	3,899,625,000	64%	\$	4,575,763,500	68%	\$	5,899,778,300	75%	\$	4,878,333,600	78%	\$	4,746,002,800	76%
Express	\$	554,144,200	10%	\$	568,202,200	9%	\$	526,917,200	8%	\$	594,344,500	8%	\$	407,993,500	6%	\$	473,120,400	8%
Community Advantage	\$	21,702,700	0%	\$	29,728,300	0%	\$	33,735,000	1%	\$	38,750,100	0%	\$	30,197,900	0%	\$	29,675,800	0%
\$150K and Under	\$	580,883,100	10%	\$	589,491,500	10%	\$	549,119,500	8%	\$	611,692,600	8%	\$	422,250,000	7%	\$	435,908,400	7%
>\$150K - \$350K	\$	659,668,400	11%	\$	687,094,800	11%	\$	726,288,700	11%	\$	797,766,800	10%	\$	681,552,700	11%	\$	740,957,500	12%
>\$350K - \$2M	\$	2,767,863,200	47%	\$	2,974,527,300	49%	\$	3,056,120,900	45%	\$	3,468,091,500	44%	\$	2,800,933,500	45%	\$	2,789,112,600	45%
>\$2M	\$	1,822,577,700	31%	\$	1,839,350,800	30%	\$	2,414,346,600	36%	\$	2,954,328,000	38%	\$	2,383,449,900	38%	\$	2,293,681,200	37%

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	2015		2016		2017		2018		2019		2020	
All 7(A)	15,925		16,836		15,839		17,765		12,934		13,573	
Ethnicity												
All Minority	3,856	24%	4,467	27%	4,184	26%	4,695	26%	3,588	28%	3,882	29%
AMERICAN INDIAN	124	1%	94	1%	108	1%	139	1%	89	1%	103	1%
ASIAN OR PACIFI	2,057	13%	2,275	14%	2,180	14%	2,339	13%	1,753	14%	1,816	13%
BLACK	469	3%	630	4%	599	4%	767	4%	603	5%	649	5%
HISPANIC	1,206	8%	1,468	9%	1,297	8%	1,450	8%	1,143	9%	1,314	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	2,249	14%	1,989	12%	2,027	13%	2,501	14%	2,112	16%	2,138	16%
WHITE	9,820	62%	10,380	62%	9,628	61%	10,569	59%	7,234	56%	7,553	56%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	2,370	15%	2,348	14%	2,186	14%	2,369	13%	1,764	14%	1,717	13%
Female Owned more than 50%	2,818	18%	3,115	19%	2,892	18%	3,141	18%	2,234	17%	2,562	19%
Male Owned	10,737	67%	11,373	68%	10,761	68%	12,255	69%	8,936	69%	9,294	68%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	6,708	52%	7,147	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	2,336	18%	2,498	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	2,200	17%	2,137	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	1,661	13%	1,777	13%
Veteran	723	5%	835	5%	821	5%	871	5%	617	5%	654	5%
Rural	2,781	17%	2,804	17%	2,699	17%	2,976	17%	2,041	16%	2,382	18%
Urban	13,144	83%	14,032	83%	13,140	83%	14,789	83%	10,893	84%	11,191	82%
Export	434	3%	479	3%	962	6%	239	1%	240	2%	172	1%
CAPLine	173	1%	124	1%	102	1%	87	0%	84	1%	78	1%
PLP	3,907	25%	4,449	26%	5,271	33%	7,844	44%	6,388	49%	6,045	45%
Express	8,129	51%	8,742	52%	7,335	46%	8,285	47%	5,241	41%	6,101	45%
Community Advantage	161	1%	245	1%	263	2%	281	2%	220	2%	215	2%
\$150K and Under	9,540	60%	10,199	61%	8,731	55%	9,803	55%	6,305	49%	6,882	51%
>\$150K - \$350K	2,545	16%	2,602	15%	2,748	17%	3,037	17%	2,608	20%	2,806	21%
>\$350K - \$2M	3,251	20%	3,431	20%	3,593	23%	4,006	23%	3,269	25%	3,191	24%
>\$2M	589	4%	604	4%	767	5%	919	5%	752	6%	694	5%

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	2015			2016			2017			2018			2019			2020		
All 504	\$	1,173,558,000		\$	1,359,781,000		\$	1,426,454,000		\$	1,257,974,000		\$	1,236,815,000		\$	1,953,947,000	
Ethnicity																		
All Minority	\$	325,569,000	28%	\$	417,079,000	31%	\$	433,796,000	30%	\$	362,405,000	29%	\$	356,136,000	29%	\$	549,083,000	28%
AMERICAN INDIAN	\$	2,186,000	0%	\$	3,849,000	0%	\$	129,000	0%	\$	1,339,000	0%	\$	208,000	0%	\$	632,000	0%
ASIAN OR PACIFI	\$	188,523,000	16%	\$	281,628,000	21%	\$	303,088,000	21%	\$	275,725,000	22%	\$	238,195,000	19%	\$	369,108,000	19%
BLACK	\$	52,534,000	4%	\$	46,336,000	3%	\$	45,983,000	3%	\$	14,951,000	1%	\$	20,021,000	2%	\$	29,441,000	2%
HISPANIC	\$	82,326,000	7%	\$	85,266,000	6%	\$	84,596,000	6%	\$	70,390,000	6%	\$	97,712,000	8%	\$	149,902,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	105,717,000	9%	\$	116,529,000	9%	\$	161,359,000	11%	\$	202,564,000	16%	\$	225,854,000	18%	\$	407,555,000	21%
WHITE	\$	742,272,000	63%	\$	826,173,000	61%	\$	831,299,000	58%	\$	693,005,000	55%	\$	654,825,000	53%	\$	997,309,000	51%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	10,649,000	1%	\$	16,363,000	1%	\$	98,294,000	7%	\$	260,260,000	21%	\$	231,726,000	19%	\$	389,851,000	20%
Female Owned more than 50%	\$	128,941,000	11%	\$	154,046,000	11%	\$	167,473,000	12%	\$	122,707,000	10%	\$	138,680,000	11%	\$	191,671,000	10%
Male Owned	\$	1,033,968,000	88%	\$	1,189,372,000	87%	\$	1,160,687,000	81%	\$	875,007,000	70%	\$	866,409,000	70%	\$	1,372,425,000	70%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	899,478,000	73%	\$	1,500,954,000	77%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	127,532,000	10%	\$	59,240,000	3%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	202,697,000	16%	\$	350,082,000	18%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	7,108,000	1%	\$	43,671,000	2%
Veteran	\$	43,896,000	4%	\$	43,268,000	3%	\$	28,611,000	2%	\$	21,479,000	2%	\$	13,432,000	1%	\$	50,347,000	3%
Rural	\$	153,472,000	13%	\$	180,571,000	13%	\$	160,187,000	11%	\$	169,130,000	13%	\$	151,805,000	12%	\$	260,275,000	13%
Urban	\$	1,020,086,000	87%	\$	1,179,210,000	87%	\$	1,266,267,000	89%	\$	1,088,844,000	87%	\$	1,085,010,000	88%	\$	1,693,672,000	87%
Export	\$	61,081,000	5%	\$	51,259,000	4%	\$	30,228,000	2%	\$	16,190,000	1%	\$	8,623,000	1%	\$	28,365,000	1%
\$150K and Under	\$	17,015,000	1%	\$	16,868,000	1%	\$	19,374,000	1%	\$	14,219,000	1%	\$	13,407,000	1%	\$	17,938,000	1%
>\$150K - \$350K	\$	117,108,000	10%	\$	114,301,000	8%	\$	119,492,000	8%	\$	110,724,000	9%	\$	87,851,000	7%	\$	136,819,000	7%
>\$350K - \$2M	\$	725,688,000	62%	\$	722,456,000	53%	\$	802,913,000	56%	\$	708,282,000	56%	\$	688,356,000	56%	\$	1,130,481,000	58%
>\$2M	\$	313,747,000	27%	\$	506,156,000	37%	\$	484,675,000	34%	\$	424,749,000	34%	\$	447,201,000	36%	\$	668,709,000	34%

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	2015		2016		2017		2018		2019		2020	
All 504	1,626		1,639		1,762		1,554		1,425		2,251	
Ethnicity												
All Minority	381	23%	384	23%	416	24%	370	24%	351	25%	532	24%
AMERICAN INDIAN	5	0%	4	0%	1	0%	4	0%	1	0%	2	0%
ASIAN OR PACIFI	185	11%	188	11%	240	14%	216	14%	179	13%	268	12%
BLACK	67	4%	61	4%	52	3%	31	2%	29	2%	52	2%
HISPANIC	124	8%	131	8%	123	7%	119	8%	142	10%	210	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	122	8%	137	8%	144	8%	216	14%	197	14%	359	16%
WHITE	1,123	69%	1,118	68%	1,202	68%	968	62%	877	62%	1,360	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	17	1%	14	1%	151	9%	378	24%	345	24%	533	24%
Female Owned more than 50%	220	14%	246	15%	270	15%	185	12%	169	12%	310	14%
Male Owned	1,389	85%	1,379	84%	1,341	76%	991	64%	911	64%	1,408	63%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	1,129	79%	1,828	81%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	115	8%	52	2%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	177	12%	327	15%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	4	0%	44	2%
Veteran	70	4%	76	5%	54	3%	44	3%	23	2%	68	3%
Rural	255	16%	274	17%	278	16%	270	17%	251	18%	407	18%
Urban	1,371	84%	1,365	83%	1,484	84%	1,284	83%	1,174	82%	1,844	82%
Export	68	4%	53	3%	25	1%	14	1%	8	1%	22	1%
\$150K and Under	151	9%	156	10%	173	10%	125	8%	115	8%	157	7%
>\$150K - \$350K	481	30%	457	28%	475	27%	443	29%	349	24%	559	25%
>\$350K - \$2M	892	55%	868	53%	961	55%	855	55%	819	57%	1,328	59%
>\$2M	102	6%	158	10%	153	9%	131	8%	142	10%	207	9%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	\$	21,702,700	\$	29,728,300	\$	33,735,000	\$	38,750,100	\$	30,197,900	\$	29,675,800
Ethnicity												
All Minority	\$	7,207,700 33%	\$	9,879,800 33%	\$	12,053,500 36%	\$	14,126,900 36%	\$	10,294,100 34%	\$	13,445,900 45%
AMERICAN INDIAN	\$	325,000 1%	\$	- 0%	\$	405,000 1%	\$	982,500 3%	\$	625,000 2%	\$	641,500 2%
ASIAN OR PACIFI	\$	2,496,000 12%	\$	2,261,800 8%	\$	3,924,500 12%	\$	3,300,100 9%	\$	1,756,500 6%	\$	4,000,300 13%
BLACK	\$	2,066,600 10%	\$	3,376,600 11%	\$	2,976,800 9%	\$	4,629,600 12%	\$	3,867,500 13%	\$	4,941,000 17%
HISPANIC	\$	2,320,100 11%	\$	4,241,400 14%	\$	4,747,200 14%	\$	5,214,700 13%	\$	4,045,100 13%	\$	3,863,100 13%
MULTI-GROUP	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
UNDETERMINED	\$	1,082,500 5%	\$	1,712,000 6%	\$	1,477,800 4%	\$	4,049,300 10%	\$	3,410,700 11%	\$	3,527,500 12%
WHITE	\$	13,412,500 62%	\$	18,136,500 61%	\$	20,203,700 60%	\$	20,573,900 53%	\$	16,493,100 55%	\$	12,702,400 43%
Gender												
Not Reported	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
Female Owned 50% or less	\$	3,461,100 16%	\$	4,180,300 14%	\$	6,280,500 19%	\$	6,640,100 17%	\$	5,479,400 18%	\$	4,069,800 14%
Female Owned more than 50%	\$	6,812,900 31%	\$	9,130,500 31%	\$	9,350,300 28%	\$	10,942,900 28%	\$	8,818,900 29%	\$	7,975,100 27%
Male Owned	\$	11,428,700 53%	\$	16,417,500 55%	\$	18,104,200 54%	\$	21,167,100 55%	\$	15,899,600 53%	\$	17,630,900 59%
Business Age												
Existing or more than 2 years old	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	12,105,500 40%	\$	11,730,700 40%
New Business or 2 years or less	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	3,029,800 10%	\$	3,431,600 12%
Startup, Loan Funds will Open Business	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	12,111,800 40%	\$	11,321,500 38%
Change of Ownership	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	2,950,800 10%	\$	3,192,000 11%
Veteran	\$	1,537,900 7%	\$	2,122,100 7%	\$	2,546,400 8%	\$	4,274,000 11%	\$	2,649,500 9%	\$	2,943,300 10%
Rural	\$	2,627,700 12%	\$	3,018,700 10%	\$	3,863,100 11%	\$	5,292,900 14%	\$	2,814,200 9%	\$	4,830,400 16%
Urban	\$	19,075,000 88%	\$	26,709,600 90%	\$	29,871,900 89%	\$	33,457,200 86%	\$	27,383,700 91%	\$	24,845,400 84%
\$150K and Under	\$	11,420,600 53%	\$	18,285,100 62%	\$	20,175,200 60%	\$	18,044,000 47%	\$	14,631,400 48%	\$	13,131,700 44%
>\$150K - \$250K	\$	10,282,100 47%	\$	11,443,200 38%	\$	13,559,800 40%	\$	20,706,100 53%	\$	15,566,500 52%	\$	16,544,100 56%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	161		245		263		281		220		215	
Ethnicity												
All Minority	62	39%	87	36%	92	35%	100	36%	80	36%	94	44%
AMERICAN INDIAN	3	2%	-	0%	3	1%	6	2%	3	1%	8	4%
ASIAN OR PACIFI	21	13%	18	7%	26	10%	22	8%	16	7%	27	13%
BLACK	16	10%	33	13%	28	11%	36	13%	29	13%	34	16%
HISPANIC	22	14%	36	15%	35	13%	36	13%	32	15%	25	12%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	8	5%	12	5%	14	5%	27	10%	24	11%	28	13%
WHITE	91	57%	146	60%	157	60%	154	55%	116	53%	93	43%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	25	16%	33	13%	-	0%	51	18%	41	19%	31	14%
Female Owned more than 50%	56	35%	78	32%	-	0%	84	30%	69	31%	63	29%
Male Owned	80	50%	134	55%	-	0%	146	52%	110	50%	121	56%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	91	41%	89	41%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	24	11%	26	12%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	87	40%	80	37%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	18	8%	20	9%
Veteran	10	0%	17	7%	20	8%	30	11%	21	10%	21	10%
Rural	18	11%	26	11%	33	13%	41	15%	23	10%	34	16%
Urban	143	89%	219	89%	230	87%	240	85%	197	90%	181	84%
\$150K and Under	117	73%	195	80%	204	78%	189	67%	150	68%	142	66%
>\$150K - \$250K	44	27%	50	20%	59	22%	92	33%	70	32%	73	34%

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